

Press release

Le Bourget-du-Lac, January 27, 2025 – 6pm CET



2024: Resilience confirmed in the face of a sharp slowdown in activity

- 2024 turnover of €6.3 million
- New commercial and licensing agreement in Asia

Roctool (Euronext Growth – FR0010523167 – ALROC), specialist in mold heating and cooling technologies for plastics and composites, announces its turnover for the financial year 2024. This year has been marked by significant challenges, but also by the company's resilience and its ability to cope with the various crises it has experienced. Sales volume is down despite the strong attractiveness of innovative solutions that also meet major challenges of performance, innovation and eco-responsibility.

Mathieu Boulanger, CEO of Roctool, explains: “A very difficult year while our technologies remain attractive in an unfavorable economic climate that has not worked in our favor. After three dynamic years following the pandemic, 2024 has been another year of tensions, particularly in the major industrial sectors that are going through an unprecedented period and are generating lower activity for us than in previous years; automotive in particular. In this environment, we have maintained our roadmap and upheld our ambitions: precise management of our costs, diversification of our activities and accelerated prospecting. Committed and focused, we are ready to return to growth for 2025.”

M€ - Consolidated Group	2024			2023		
	S1	S2	Total	S1	S2	Total
Turnover	3,02	3,23	6,26	5,10	3,90	9,01
<i>Sales of goods</i>	1,85	1,45	3,30	3,31	2,51	5,82
<i>Sales of services</i>	0,81	0,80	1,61	1,19	0,82	2,00
<i>Licensing and Royalties</i>	0,36	0,99	1,35	0,60	0,58	1,18

2025: focus on prospecting and international business development

Faced with a demanding environment, Roctool has intensified its prospecting efforts, a dynamic that will continue throughout 2025. Combined with the development of the existing customer base, this dynamic should quickly bear fruit. Thanks to the diversification of sectors, Roctool has been able to win over and retain major accounts. These partners, convinced by the rapid induction heating technology, continue to invest to meet their innovative projects. As a reminder, Roctool is ideally positioned in three priority areas, strategic for growth, in order to support major brands internationally: Europe, North America and Asia. Particular attention will be paid to the North American market.

Continued cost reduction

Since the second half of 2024 and until the end of 2025, a cost reduction plan has been launched in France and Asia to regain the necessary agility and regain operational performance.

Improved financial situation

As of December 31, 2024, cash flow stood at €0.4 million. By mid-January 2025, this position had increased to €0.7 million, without any late payment to suppliers, reflecting sound and rigorous management. Even if the situation remains fragile, the mobilization is intact, and the company is gradually regaining the visibility that was so cruelly lacking in 2024.

A promising order book

The order book at the beginning of the year is lower than in previous years, however, the first weeks of January 2025 show encouraging momentum, with the arrival of significant orders, some of which have already been recorded. Also, new quality leads are approaching in Europe, North America and Asia.

Strategic partnership in Asia

A major commercial, technical and licensing partnership contract has been signed with an Asian industrial player. This framework contract of more than €1 million, with an initial duration of 24 months (renewable), covers the period from the end of 2024 to the end of 2026. It strengthens Roctool's presence in South Asia, with a particular focus on thermoplastic composites in sectors such as electronics, sports and leisure, and aeronautics.

Despite the challenges encountered in 2024 and the complexity of the economic situation, the relevance of ROCTOOL solutions remains undisputed. The gradual return of the automotive sector (press release from November 25, 2024), combined with advances in new applications such as electronics and defense, confirm the strength and resilience of the technology. Roctool works closely with its partners and customers to identify new opportunities and strengthen its market position, determined to offer innovative solutions that meet customer needs, while improving its operational efficiency.

Next publication: annual results in April 2025

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About Roctool :

Roctool specializes in rapid heating and cooling technologies for plastic injection and composite molding. The processes developed by Roctool are in production in the following industries: automotive, electronics, consumer goods, renewable energy, luxury and beauty packaging, and medical. Roctool is an induction molding technology for plastic, composites, and recycled materials. Roctool offers engineering services, induction generators, tooling equipment, and on-site support to manufacturers worldwide. Roctool technologies are renowned for eliminating secondary operations, allowing manufacturers to reduce the overall cost of parts produced, as well as their environmental impact. The head office is in Le Bourget-du-Lac (France). Roctool is present in the United States, China, Japan, and Germany. More information on: www.roctool.com